

2019

ANNUAL REPORT

Unlimited Opportunities, Inc.



Believing in Potential and Inspiring Results

www.uoi.org

July 2018 – June 2019

Unlimited Opportunities

Board of Directors

Matt Kueny, President

Evan Melkersman, Vice President

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BOONSLICK
INDUSTRIES, INC
RECYCLING CENTER



Unlimited Opportunities

Board of Directors

Mission Statement

Unlimited Opportunities is committed to promoting independence through person-centered services which empower individuals served to achieve their personal goals with dignity and respect.

Unlimited Opportunities, Inc.
1620 West Ashley Road
PO Box 239
Boonville, MO 65233
660-882-5576
www.uoi.org



Letter from the Executive Director

Dear Friends of Unlimited Opportunities, Inc.:

We are pleased to share with you another year of success at Unlimited Opportunities and Boonslick Industries.

As you will see on the following pages, approximately 150 individuals with disabilities were given an array of opportunities to achieve their goals with dignity and respect in all facets of their lives. This was made possible by the hard work and dedication of over 120 employees, the leadership of our Board of Directors, continued support from parents, guardians, our funding partners, and the Boonslick community.

A quick overview of the individuals that participated in our agency programs during FY2019: 42 men and women lived in community housing, 55 individuals attended the day programs, 27 individuals received adult life skills supports, 38 children received personal assistance, and 52 individuals were employed by Boonslick Industries.

Working and growing together resulted in exceptional services with continued high satisfaction ratings from the men, women and children who received services, their parents, guardians and stakeholders. Thank you for being part of our success story. Our success is the community's success! With the ongoing support, Unlimited Opportunities and Boonslick Industries is ready for the challenges in FY2020.

Warm Regards,

Jennifer Waibel

Jennifer Waibel
Executive Director



Accomplishments

Resource Development

- United Way - \$20,308.00
- MEHTAP - \$13,368.00
- MMSWD - \$7,888.00
- Boonville Knights of Columbus - \$311.85
- Laura Shannon Redman Endowment Fund - \$3,500.00
- Donations - \$2,728.25
- Fundraisers - \$17,536.97
- City of Boonville Local Agency Funding - \$5,000.00
- Cooper County Commissioners - \$5000
- WalMart Community Grant - \$1000.00



Recreation and Activities

- | | | |
|------------------------------------|------------------------|---------------------------|
| Special Olympics Track and Bowling | Endless Options Dances | |
| Local Parks and Trails | Equine Center | Night to Shine |
| Bothwell Mansion Tour | State Fair Concerts | Train Museum |
| Delivered Buddy Packs | Shriner’s Circus | Butterfly House in STL. |
| Easter Egg Hunt | Nashville Trip | Botanical Gardens in STL. |
| Forum 8 Theater | Museums | Texas Trip |
| Fishing | Jefferson City | Monster Jam in KC |
| Swimming | Memphis Trip | |
| Hawaii Trip | Mizzou Sports | |
| ARC Dances | Nascar Races | |
| Disney on Ice | Area Festivals/Fairs | |
| Warm Springs Ranch | Air Shows | |

Programs

Community Services

4 New ISL Clients

9 New FSP Clients

10 New Life Skills / VG Clients

1 New ISP Day Program Client

Clients have a presence in the community shopping for personal needs and recreation activities



Boonslick Industries

Savvy Seconds had an avg. monthly income of \$23,939.39

Diverted 3,509,662 pounds from landfill

Awarded MMSWMD Small Grant for \$7,888.00.

5 Certified employees hired

Average Hourly Wage for Certified Employees at end of FY was \$7.36.

Human Resources

21 Full-Time Employees Hired

20 Part-Time Employees Hired

Annual Turnover Rate of 26.6% based on FTE's

117 Total Employees (One of top employers in Boonville)

Donors

Alvin and Charlotte Meyer	Anita Hartman & Ron McDowell	Weilliam and Janeania Orr
Annamarie Smith	Beverly and Jeff Crawford	William Stewart
Boonville Knights of Columbus	Bruce and Jennifer Waibel	Isle of Capri
Chris Reeter (Phil Reeter Family)	Christine Angelo	Demars Pension Consulting
Curtis and Carol Sprick	Clear Creek Knights of Columbus	Rick Ball Dealerships
Dan and Barbara Chipley	Donald Schaffer	Bill Rapp and Cody Thorne
Doug and Mary Pat Abele	Erma Mattson	Naught-Naught
Gordon and Tammy Shay	Gretchen Twenter	GBS
Helen and Walter Oser	James and Deborah Keele	Michael Triebsh
James and Lily Lammers	James and Lori Woods	Jesse and Dana Rogge
James and Marsha Stewart	James and Sheryl Vanderhoof	Ameren Missouri
Janna and Mike Ridge	John and Linda Widel	W-K Dealerships
Jonathan and Amy Chitwood	Kevin and Kathy Flynn	BTC Bank
Lisa Turner	Margaret Viertel	Caterpillar
Mary Ann Wolpers	Mary Ellen Roth	Citizens Community Bank
Mary Sue Fonatna	Matt and Stacey Kueny	Clarks Fork Mutual Insurance
Michael and Cathy Henderson	Michael and Peggy Ann Fusselman	Ned Beach
Patricia and John Davis	Ronald and Nancy Anderson	Citizens Bank & Trust
Sharon and Ernie Walther	Shelter Insurance Company	Howard Funeral Home
Sherry Lang	Willard and Susan Geiger	Central Bank of Boone County
First State Community Bank	Charlie Melkersman	Alliant Bank
Medical Arts Pharmacy	Advanced Disposal	Greg Hyatt, American Family Ins.
Gerding, Korte, & Chitwood CPAs	Custom Creations Landscape	Floyd's Carstar

Outcomes Measures

Community Services: Community Housing

- ◆ Support Staff received 12 trainings related to supporting individuals with developmental disabilities.
- ◆ The Community Housing Programs held enrichment activities each quarter to involve families and guardians.
- ◆ Overtime increased by 37% for FY2019. There have been several openings and minimal applications received.
- ◆ Community Housing turnover rate was 37.5% for the year.
- ◆ Community Housing did maintain maximum capacity during FY2019.
- ◆ Goal objective documentation completed at 95.5% for the year.
- ◆ 100% of referrals began receiving services within two months of the referral date.
- ◆ 100% of clients were satisfied with the services they received with a 72% survey return rate.
- ◆ 100% of stakeholders were satisfied with services provided with a 39% return rate.

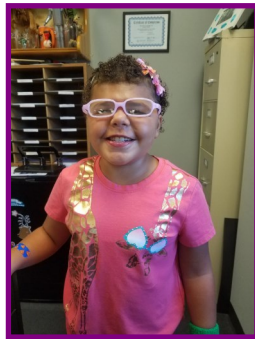


Community Services: Individual Supports Program

- ◆ ISP Support Staff received 30 trainings related to supporting individuals with developmental disabilities.
- ◆ Clients were given 8 opportunities to participate in educational development presentations.
- ◆ ISP Program participated in 291 community activities during the year.
- ◆ ISP gained 4 new volunteer or work training sites.
- ◆ ISP had a turnover rate of 39% for FY2019.
- ◆ Goal objectives were completed at a rate of 100% for the year.
- ◆ ISP Program had 1 referrals during FY2019 and that client began within one month of referral.
- ◆ 100% of clients were satisfied with the services they received with a 81% survey return rate.
- ◆ 100% of stakeholders were satisfied with services provided with a 39% return rate.

Community Services: Family Supports Program

- ◆ Family Supports Program staff received 12 trainings related to the identified needs of the children and families receiving services.
- ◆ The program had 3 enrichment activities for children and families in the program.
- ◆ Children supported by the program received 91% of their allotment of authorized service units.
- ◆ Turnover rate for the Family Supports Program was 22% for FY2019.
- ◆ 78% of billable service hours were delivered for the year.
- ◆ Goal Objectives were completed at a rate of 97% for the year.
- ◆ 50% of referrals to the program began receiving services within one month of the referral date.
- ◆ 100% of clients were satisfied with the services received with a 52% survey return rate.
- ◆ 100% of stakeholders were satisfied with the services provided with a 39% survey return rate.



Community Services: Village Green / Life Skills Program

- ◆ Clients received training each month to promote and identify in-home safety and health risks base on each client's strength and needs at a rate of 94.5%.
- ◆ Support staff received 12 trainings related to supporting individuals with developmental disabilities.
- ◆ The program had a 19% decrease in overtime in FY2019.
- ◆ The program had a turnover rate of 41% for FY2019.
- ◆ Clients supported by the program received 95% of their allotment of authorized service units.
- ◆ The Life Skills Program gained 4 new volunteer or work training sites during the FY2019
- ◆ 92.5% of billable service hours were delivered this year.
- ◆ Goal Objectives were completed at a rate of 99% for the year.
- ◆ 100% of referrals began receiving services within one month of referral date.
- ◆ 100% of clients were satisfied with the services received with a 45% survey return rate.
- ◆ 100% of stakeholders were satisfied with the services provided with a 39% survey return rate.

Boonslick Industries: Employment

- ◆ The average attendance rate for FY2019 was 86%.
- ◆ Certified employees earned an annual average wage of \$7.36.
- ◆ BII increased it's efficiency by achieving 1% increase on 2 of 4 performance markers.
- ◆ BII increased it's efficiency by achieving a 1% decrease in cost per unit on 2 of 4 performance markers.
- ◆ Savvy Seconds did not increased it's revenue by 3% or more in any quarter of FY2019.
- ◆ Five employees were hired off of the waiting list for FY2019.
- ◆ Certified employees were provided with 18 trainings.
- ◆ 100% of certified employees were satisfied with the services and work opportunities received.
- ◆ 100% of stakeholders were satisfied with the quality and type of services provided.

Boonslick Industries: Day Program

- ◆ 92% of the units allowed were provided during FY2019.
- ◆ 100% of clients referred began receiving services within on month of their funding approval.
- ◆ BII Day Program planned or participated in 39 volunteer activities in FY2019.
- ◆ BII Day Program had 286 (27/month) activities in the community offered or taken advantage of.
- ◆ 19 Educational development presentations were provided during the year.
- ◆ 100% of clients were satisfied with the services received.
- ◆ 100% of stakeholders were satisfied with the quality and type of services provided.

Outcomes Summary

Year-End Results

July 2018 – June 2019

Housing

Total Goals: 9

Year-End: Met 7 goals at 78%

ISP Day Program

Total Goals: 9

Year-End: Met 8 goals at 89%

Family Support Services

Total Goals: 9

Year-End: Met 5 goals at 56%

Business Functions

Total Goals: 2

Year-End: Met 1 goal at 50%

Village Green/Life Skills

Total Goals: 11

Year-End: Met 9 goals at 82%

BII Employment

Total Goals: 9

Year-End: Met 5 goals at 56%

BII Day Program

Total Goals: 7

Year-End: Met 7 goals at 100%

Total Goals: 56

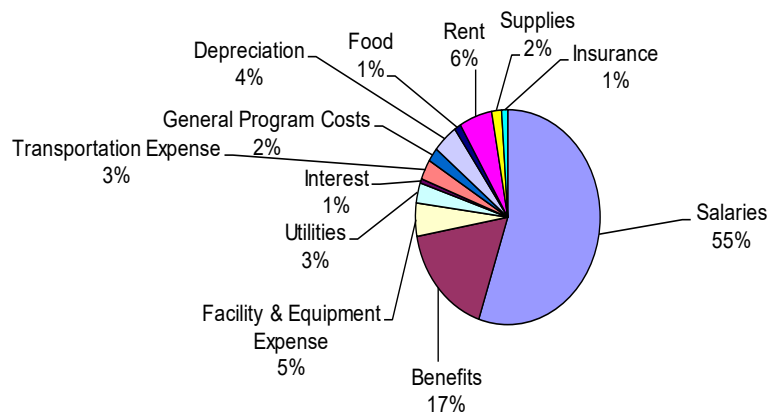
Year-End: Met 42 goals at 75%

Finances: Expenses

Expenses: FY2019

Salaries	\$3,008,797
Benefits	\$930,899
Facility & Equipment Expense	\$273,192
Utilities	\$165,853
Interest	\$35,185
Transportation Expense	\$165,365
General Program Costs	\$113,941
Depreciation	\$237,636
Food	\$62,984
Rent	\$314,837
Supplies	\$94,434
Insurance	\$58,879
TOTAL	\$5,462,002

UOI*BII*BRS Total Agency Expense 2019

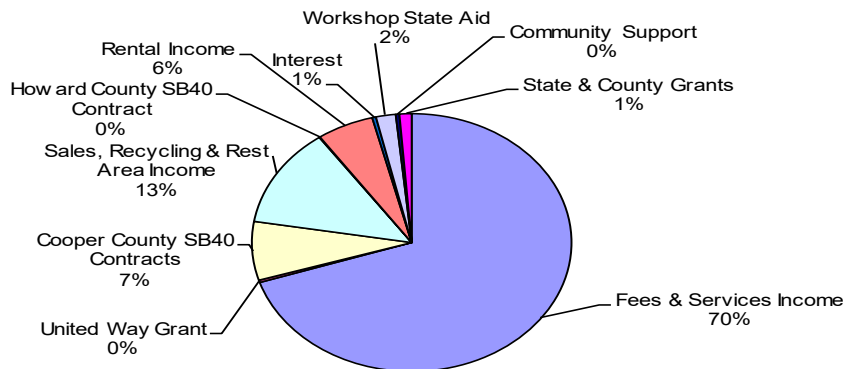


Finances: Income

Income: FY2019

Fees & Services Income	\$4,693,822
United Way Grant	\$20,308
Cooper County SB40 Contracts	\$492,856
Sales, Recycling & Rest Area Income	\$842,123
Howard County SB40 Contract	\$5,926
Rental Income	\$385,563
Interest	\$25,879
Workshop State Aid	\$133,898
Community Support	\$24,777
State & County Grants	\$82,214
Total	\$6,707,366

UOI*BII*BRS Total Agency Income 2019



2018 ~ 2019

